

Global Sales Team Directory



RICK STIFFLER

Senior Vice President, Global Sales – Leisure
P +1 212 541 7226
RStiffler@preferredhotels.com
RStiffler@staybeyondgreen.com



KIMBERLY WILSON

Senior Vice President, Global Sales – Corporate
P +1 713 781 2007
KWilson@preferredhotels.com

Leadership & Sales – North America



KATHLEEN ROBB

Vice President, Global Sales – North America
P +1 312 356 9573
KRobb@preferredhotels.com

Territory:

Corporate & Leisure – Maine, Massachusetts, New Hampshire, Rhode Island, & Vermont



WEN YONG

Vice President, Global Sales – Corporate Transient (USA & Canada)
P + 1 212 541 7224
WYong@preferredhotels.com

Territory:

Corporate – Georgia, New York, North Carolina, & South Carolina



MICHELLE STREETER

Senior Director, Global Sales – Corporate & Entertainment
P +1 949 999 9420
MStreeter@preferredhotels.com

Territory:

Entertainment – North America



CASEY BURKS

Director, Global Sales – America Midwest
P + 1 312 356 9574
CBurks@preferredhotels.com

Territory:

Corporate & Leisure – Illinois, Indiana, Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, Ohio, Oklahoma, South Dakota, & Texas
Corporate Only – Louisiana & Tennessee



LINDSEY GRAFF

Senior Director, Leisure Sales – America West
P + 1 707 637 4641
LGraff@preferredhotels.com

Territory:

Leisure – Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming, & British Columbia



ROSE BROWN

Director, Global Sales – Canada
P +1 416 979 4623
RBrown@preferredhotels.com

Territory:

Corporate – All Canadian Provinces, Delaware, District of Columbia, Maryland, Virginia, & West Virginia
Corporate & Leisure – Michigan & Wisconsin
Leisure Only – All Canadian Provinces except British Columbia



JAMIE BROWN

Director, Global Sales – America South, Caribbean & Mid-Atlantic
P +1 312 356 9523
JLBrown@preferredhotels.com

Territory:

Leisure – Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, & West Virginia

Bahamas, Barbados, Bermuda, British Virgin Islands, Dominican Republic, French West Indies, Puerto Rico, Saint Lucia, Trinidad & Tobago, & Turks & Caicos Islands

Sales – North America



JONAROSE VALMORES

Manager, Global Sales – USA
+1 949 719 3322

JValmores@preferredhotels.com

Territory:

Corporate – Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, & Wyoming



KARLA RICARDO

Account Manager, Global Sales – North America
P +1 312 356 9595

KRicardo@preferredhotels.com

Territory:

Corporate - Connecticut, Kentucky, New Jersey, & Pennsylvania



ALINE CARGNELUTTI

Account Manager Sales & Business Development,
Global Sales – Corporate
P +1 7543081491

ACargnelutti@preferredhotels.com

Territory:

Corporate - Alabama, Arkansas, Florida, & Mississippi

Sales – Latin America



KARINA BLANCHET

Director, Global Sales – Mexico & Central America
P +52 551 5501 0177

KBlanchet@preferredhotels.com

Territory:

Leisure – Belize, Costa Rica, Guatemala, Mexico, & Panama



PRISCILA SONOBE

Manager, Global Sales – South America
P + 55 11 2394 8635

PSonobe@preferredhotels.com

Territory:

Corporate – Argentina, Brazil, Bolivia, Chile, Colombia, Peru, Paraguay, Uruguay, & Venezuela



GUILHERME FERREIRA

Manager, Global Sales – South America
P + 55 11 2394 8636

GFerreira@preferredhotels.com

Territory:

Leisure – Argentina, Brazil, Bolivia, Chile, Colombia, Peru, Paraguay, Uruguay, & Venezuela

Leadership & Sales – Europe & Middle East



STEPHAN BRAUER

Vice President, Global Sales – Corporate
Transient (Europe)
P +49 89 14 34 09 321

SBrauer@preferredhotels.com

Territory:

Corporate – Austria, Bulgaria, Czech Republic, Germany, Hungary, Liechtenstein, Poland, Romania, Slovakia, Turkey, & Switzerland (German speaking part)



DAN CLARK

Vice President, Leisure Sales – Europe
P +44 20 7440 0331

DClark@preferredhotels.com

Territory:

Leisure – United Kingdom

Sales – Europe, Middle East, & Africa



STÉPHANE MARCET

Director, Global Sales – France, Benelux & Switzerland
P +33 1 56 59 60 03
SMarcet@preferredhotels.com

Territory:

Corporate & Leisure – Belgium, France, Luxemburg, Monaco, Morocco, Netherlands, Tunisia, & Switzerland (French speaking part)



PIA AMETSBICHLER

Senior Director, Global Leisure Sales – United Kingdom, Ireland & Nordics
P +44 20 7440 0304
PAmetsbichler@preferredhotels.com

Territory:

Leisure – Denmark, Ireland, Norway, Sweden & United Kingdom



STEFAN SCHOEWEL

Director, Leisure Sales – Central Europe
P +49 171 4887016
SSchoewel@preferredhotels.com

Territory:

Leisure – Austria, Bulgaria, Czech Republic, Germany, Hungary, Liechtenstein, Netherlands, Poland, Romania, Slovakia, Turkey, & Switzerland (German speaking part)



SILVIA LAVAZZA

Director, Global Sales – Italy
P +39 02 3790 6991
SLavazza@preferredhotels.com

Territory:

All Segments – Croatia, Greece, Italy, & Switzerland (Italian speaking part)



FIONA LEE

Director, Global Corporate Sales – UK, Ireland & Nordics
+44 20 7440 0336
FLee@preferredhotels.com

Territory:

Corporate – Denmark, Finland, Iceland, Ireland, Norway, Sweden, & United Kingdom



WENDIE ESPOSITO

Director, Global Sales Entertainment – Europe
P +44 (0) 207440 0328
WEsposito@preferredhotels.com

Territory:

Entertainment – Europe



EVA OLLER

Director, Global Sales – Iberian Peninsula & Mediterranean
P +34 648 040 097
EOller@preferredhotels.com

Territory:

All Segments – Cyprus, Israel, Portugal, & Spain



FRANCOIS JOUBERT

Senior Manager, Sales – Africa
P +27 12 051 0717
FJoubert@preferredhotels.com

Territory:

All Segments – Africa



ÇAĞLAR GÖNCÜLER

Director, Global Sales – Middle East
P +971 798 1905
CGonculer@preferredhotels.com

Territory:

All Segments – Middle East

Leadership & Sales – Asia Pacific



CAROLYN HOLMES

Vice President, Global Sales – Asia Pacific
P + 61 4 1306 0533
CHolmes@preferredhotels.com

Territory:
Corporate & Leisure – Australia & New Zealand



CHERYL SIOW

Vice President, Global Sales – Greater China & Group Sales, Southeast Asia
P +86 138 1710 5275
CSiow@preferredhotels.com

Territory:
All Segments – Greater China (Including Hong Kong, Macau, & Taiwan)

Sales – Asia Pacific



SYLVIA MAK

Senior Director, Global Sales & Account Management – HK & Taiwan
P +852 3960 6413
SMak@preferredhotels.com

Territory:
All Segments – Hong Kong & Taiwan



NICOLE FOO

Director, Global Sales – SEA
P + 65 6909 8903
NFoo@preferredhotels.com

Territory:
Corporate & Leisure – Southeast Asia (Indonesia, Malaysia, Philippines, Singapore, & Thailand)



ESTELLE LIANG

Director, Regional Sales – Guangzhou
P + 86 135 8553 5382
ELiang@preferredhotels.com

Territory:
Corporate & Leisure – China Southwest Region (Chengdu & Chongqing) & South Region (Guangzhou, Shenzhen, Fuzhou, & Changsha)



ASHLEY SHEN

Director, Global Sales – China
P + 86 10 6587 6267
AShen@preferredhotels.com

Territory:
Corporate & Leisure – China (Beijing, Tiajin, Shenyang, & Qingdao)



GALEN LU

Director, Global Sales – China
P + 86 21 8028 7406
GLu@preferredhotels.com

Territory:
Corporate, Leisure & MICE – China East Region



HIDEKI SEGURO

Director, Global Sales – Japan
P + 81 3 6701 5689
HSeguro@preferredhotels.com

Territory:
Corporate & Leisure – Japan



ALICE CHOI

Director, Global Sales – South Korea
P + 82 2 2158 8047
AChoi@preferredhotels.com

Territory:
Corporate & Leisure – Korea & Vietnam



SHAKUN KHANDELWAL

Senior Manager, Sales – South Asia
P 1 312 496 6840
SKhandelwal@preferredhotels.com

Territory:
Corporate – India (New Delhi)

Global Sales Support

North America



KARLA RICARDO
Account Manager, Global Sales –
North America
P +1 312 356 9595
KRicardo@preferredhotels.com

Territory:
Corporate - Connecticut, Kentucky,
New Jersey, & Pennsylvania



GABRIELLE KLIMEK
Account Manager, Global Sales –
North America
P +1 305 717 7280
GKlimek@preferredhotels.com



GWENDOLYN HOFFMAN
Account Manager, Global Sales –
Corporate & Entertainment
P +1 312 356 9521
GHoffman@preferredhotels.com



ALINE CARGNELUTTI
Account Manager Sales & Business
Development, Global Sales – Corporate
P +1 7543081491
ACargnelutti@preferredhotels.com

Territory:
Corporate - Alabama, Arkansas, Florida,
& Mississippi

Europe



ANNA MORA
Account Manager, Global Sales –
EMEA
P +34 936 09 10 35
AMora@preferredhotels.com



FEDERICO MOCATI
Account Manager, Global Sales –
EMEA
P +39 02 3790 6993
FMocati@preferredhotels.com

Asia Pacific



HILARY ZHENG
Coordinator, Global Sales – Asia
Pacific & China
P +86 10 6587 6261
HZheng@preferredhotels.com



MARJORIE SIOW
Manager, Administration – Asia
Pacific
P +65 6909 8902
MSiow@preferredhotels.com



MICHELLE YAPP
Account Manager, Global Sales –
Australia, New Zealand & Pacific
P +61 2 8458 3003
MYapp@preferredhotels.com

Consortia Sales

North America



LENORA MINASSIAN
Vice President, Global RFP
Programs
P +1 949 719 3345
LMinassian@preferredhotels.com



CAMILLE WHITBY
Senior Manager, Global RFP
Programs
P +1 949 719 3342
CWhitby@preferredhotels.com



KARISHMA RAMNANI
Account Manager, Global RFP
Programs – North America
P +1 949 719 3307
KRamnani@preferredhotels.com



OLIVIA MCHENRY
Account Manager, Global RFP
Programs
P +1 949 719 3321
OMchenry@preferredhotels.com

Europe



NICOLE ECKERDT
Coordinator, Global RFP
Programs – EMEA
P +49 89 143409311
NEckerdt@preferredhotels.com



THOMAS SOHIER
Senior Manager, Global RFP Programs
– Global Sales
P +33 1 56 59 60 08
TSohier@preferredhotels.com