

HOTELS & RESORTS

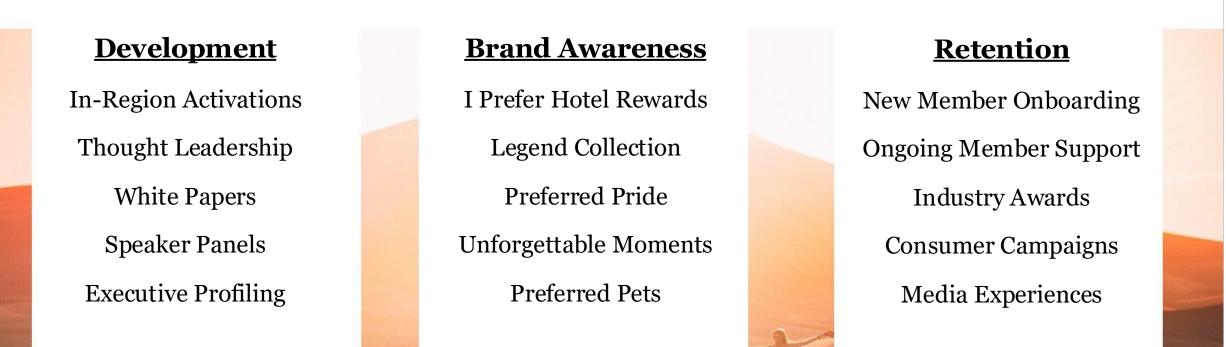
2024 PR & SOCIAL MEDIA MID-YEAR COVERAGE REPORT

January 1 – June 30, 2024



STRATEGIC APPROACH

In 2024, Preferred Hotels & Resorts' in-house communications team continued an increased focus on our strategic approach to prioritize public relations and social media outreach efforts in alignment to support the brand's core pillars and key business goals.





Preferred Hotels & Resorts | 2024 PR & Social Media Mid-Year Report **2024 PR + SOCIAL MEDIA SNAPSHOT**

PUBLIC RELATIONS

- **2.3 billion**+ editorial impressions (*pacing 12 million*+ *higher YOY*)
- Ad Value equivalency of **\$18 million** (192% increase YOY)
- **1,370** earned placements secured (87% increase YOY)
- Coverage in **408 media outlets** across **26 countries**
- Media coverage featuring **240 member hotels** (29% increase YOY)

SOCIAL MEDIA

Global Channels:

- **2** Total growth: 16,554 (+39.7%)
- **Engagement rate:** 1.4%
- Engagements: 485,122
- Impressions: 35,276,766
- \bigcirc Total website clicks: 70,536

China Channels:



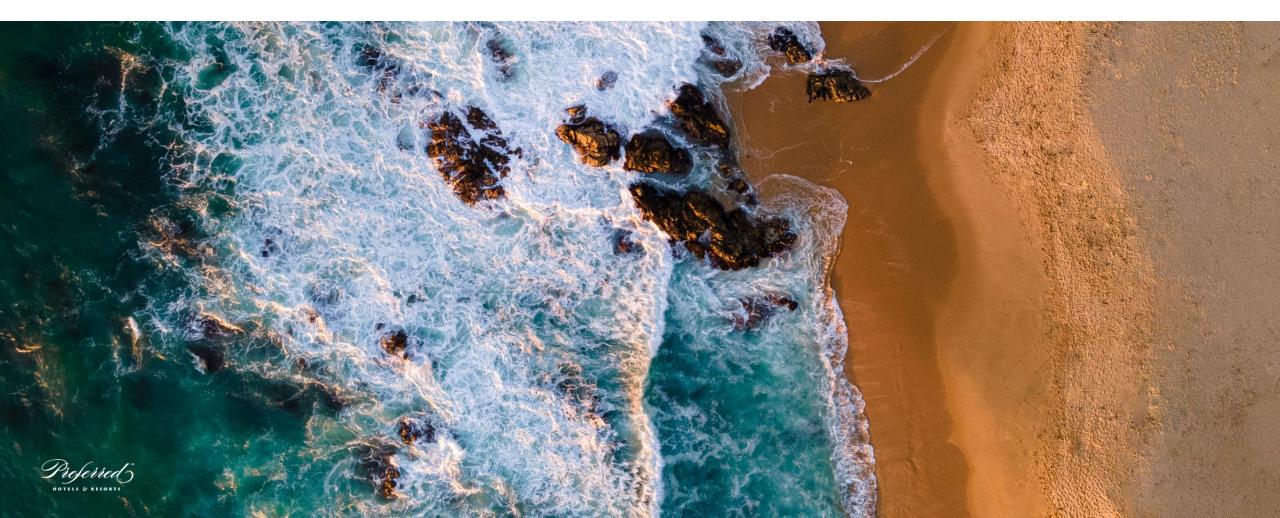
Engagements: 5,689



• Impressions: 1,288,246



PUBLIC RELATIONS





GLOBAL PRESS HIGHLIGHTS

In Q1 & Q2 2024, Preferred Hotels & Resorts' in-house PR team secured more than **1,370 media placements** resulting in over **2.3 billion impressions** and an **advertising equivalency value of \$18 million**.

View a listing of all press coverage, including details and links to live articles via Dropbox <u>HERE</u>. Please also find a selection of global press highlights on the following pages, along with corresponding links to each publicity clip.



Hospitality Design (United States)

Lindsey Ueberroth Leads Preferred Travel Group Into a <u>New Era</u>



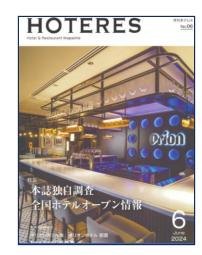
L'OFFICIEL HOMMES (China)

<u>Stay at a Hotel in</u> <u>the Name of Art</u>



Revista Hostelería (Spain)

<u>The Hotel Sector Has</u> <u>Demonstrated Great</u> <u>Resilience And</u> <u>Ability To Adapt</u>



HOTERERS (Japan)

Discover The World's Most Alluring Hotels



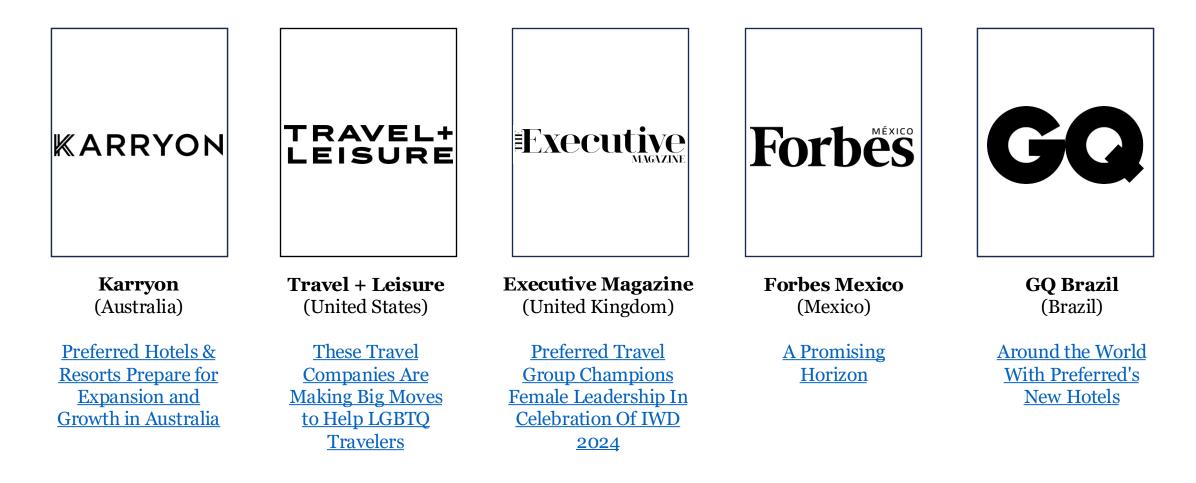
Travel Heights (India)

<u>Reimagining B2B</u> <u>Travel in India</u>





GLOBAL PRESS HIGHLIGHTS





CAMPAIGN HIGHLIGHTS





THOUGHT LEADERSHIP

- 82 thought leadership placements featuring 21 associates quoted as industry experts - reflecting a 25% increase in number of associates quoted YOY
- Nearly **570 thousand industry professionals** reached across **15+ countries** including China, Mexico, Japan, Singapore, India, Spain, Brazil, U.S. and U.K.
- Saturated key trade and consumer media outlets with **executive commentary** and quoted industry insights – including HOTELS Magazine, Forbes Mexico, Barron's, Boutique Hotel News, Japan Today and Expansión.



T HOSPITALITY WORLD.com From The Economic Time Believe in travel: Celebrating 20 years of transformational journeys



JAPANTODAY

sed with seeking out experiences that are enviable and "socia king off a 'bucket list' item

> roth · ETHospitalityWorld 11 2024 at 01-54 PM IST

ly is celebrating 20 years of investing and leading our red Travel Group. Over the past two decades, a s emerged: by working collaboratively, we can ourselves, our customers, our partners, and even the year, we have seen that travellers are eager to explore s and push themselves out of their comfort zones. Our tels & Resorts' member properties across the globe are emand, and I am continually amazed by the innovative creating curated and unique luxury experiences for



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THOUGHT LEADERSHIP – SOCIAL MEDIA FOCUS

- Team continued to expand the **brand's LinkedIn activity** to reach a targeted B2B audience of hoteliers, developers, investors, partners, and other industry figures, supporting **brand development focuses**.
- Spotlights included:
 - Sharing **Thought leadership** pieces in media globally
 - A new monthly **Q&A segment** showcasing the team's expertise, utilizing LinkedIn's article feature
 - Raising awareness of industry leading events and spotlighting events such as the Global Conference and the inaugural Preferred Hotels & Resorts' internal conference
 - Awards won by the brand, team members, and member properties



Introducing Preferred Profiles. In celebration of the Lunar New Year, we sat down with Jonathan Newbury, executive vice president for Asia Pacific, to share a few of his key insights for the region, how he relaxes, and what he believes the future holds for the travel industry as we enter the Year of the Dragon.

Follow the link below to start reading now!





Preferred Profiles: Jonathan Newbury Preferred Hotels & Resorts on LinkedIn - 5 min read In celebration of the Lunar New Year, we sat down with Jonathan Newbury, executive vice president f.



Celebrating 20 years of transformational journeys.

As we celebrate the 20th anniversary of Preferred Travel Group, our CEO, Lindsey Ueberroth, took a moment to share some of her thoughts and the common themes she has observed emerging in the world of travel with India's The Economic Times Hospitality World.

Lindsey highlights the company's commitment to enhancing travel through collaboration and innovation and emphasizes the growing trend of transformational travel, which focuses on creating emotionally resonant, personalized experiences that foster self-awareness and reflection.

Read more in her piece now: https://bit.ly/3RsrZsO #ProudlyPreferred



Believe in travel: Celebrating 20 years of transformational journeys - ET HospitalityWorld

hospitality.economictimes.indiatimes.com



We are proud to welcome an esteemed group of innovative business thinkers to speak at our Global Conference, taking place in Lisbon this week. Leaders at the forefront of their fields, be it Al, storyfelling, gastronomy, people management, or laway marketing, we look forward to hearing them share their unique experiences and insight in a range of keynote speeches and panel discussions.

Speakers include Robert B. Chavez, Executive Chairman of Hermés America, Hermés, Cindy Novorkiny, Managing Partmer of Master Connection Associates, Ben Heller, Transformation and Al Manager, Professional Services, of Google Cloud, Bharet Malhotra, Senior Vice President, Sakes at Cvent, and Stefan Wissenbach Founder, Empowered, to name just a few.











We are honored to have been recognized as "Most Popular Hotel Chain" by Trip.com Group at their awards ceremony which took place following their Envision.2024 Global Conference last week in Shanghai.

It terms of evaluation criteria, stringent metrics including page views, unique visitors, hotel production, and our featured member hotels' review scores were all considered factors, making this accolade all the more appreciated.

Trip.com Group is a leading global travel service provider comprising of Trip.com, Crip, Styczamer, and Qunz, Across Its platform, helping travelers around the world make informed and cost-effective bookings for travel products and services and enables partners to connect their offerings with users through the aggregation of comprehensive travel-related content and resources. Founded in 1999, Trip.com Group has become one of the best-known travel groups in the world, with the mission 'to pursue the perfect trip for a better world'.







LEGEND COLLECTION

- Elevated brand awareness with **225 Legend Collection mentions** impacting key ٠ audience targets across 62 trade publications and 163 consumer outlets – such as Robb Report, Forbes Mexico, L'OFFICIEL HOMMES, Travel Weekly, and more.
- Global distribution of Legend 100 and VLE partnership announcement, press • releases, further establishing Preferred Hotels & Resorts' ultra-luxury position.
- Organize and host two Legend Collection Media FAMs for U.S./U.K. journalists to generate impactful coverage across trade and consumer media

Preferred Hotels & Resorts Adds New Legend Member

Properties

- Executed Legendary Italian & Austrian Summer Mountain Escape
- Upcoming Legendary Exploration of Ireland









LEGEND COLLECTION

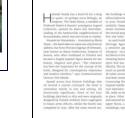


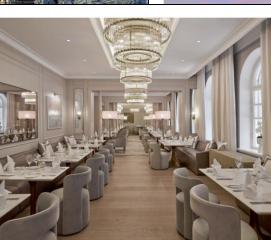
坐落于印度尼西亚巴丹岛中心的 The Sanchaya 酒店富丽堂皇,占地十公顷,隐 截在岛上热带花园和白色沙滩之间,从新加坡乘渡船1小时以内便可抵达。酒 正理有 36 同常的整洁的有应及用有需台底后串通的问题 其即登设施包括一个 东南亚风格水疗和两间餐厅,灵感取自复谷侧头美食,还有主打道地杂国菜的 Tasance Grill 和一何以啟洲美食和印尼菜为主的 The Dining Room,在通话内可 参加一系列丰富的活动,如早期的瑜伽课程、体验目行车、陆上帆船和立案冲浪。 如果参加当地的可除之你。也可能往影听的 Sanovi Sehan 事体词相望越纳带红 树林,现货野服,翠鸟和水融。

2024 01 ONBORT O

LUXENER Hotels Cruises Your Business Destinations - Transport People **Preferred Hotels & Resorts** Safari online **Adds New Legend Member Properties** By Newsdesk · Jun 27, 2024 1:18pm 2021.06.05 【アメリカ/ビッグサー(カリフォルニア)】ポス ト・ランチ・イン ホテルを構えるビッグサーにおいて、パイオニアとして知られたポストー家。彼らが代々守る100エーカーの土地 は、言用や牧場にはじまり、いまや世界に名立たるラグジュアリーリゾートへと発展。その成功の要因は、この比較 なきロケーションに、クリフトップの上に広がる義地は、見違す際りの太平洋と貴後にはサンタルシア山脈、ダイナ ミックな自然の互っ日中に位置している。 STRIES : BUS- FORACING LINES TARS : SendTravel BLUV-N Safer Megan

The Hotel Maria





Cobiça POR CELSO MASSON

> RESORTS NO MÉXICO ecer bem-estar holistico ao Wellnessing Getaway 2024 Velas Boutique Los Cabos, Grand ra Navarit, todos membros da els & Resorts no México. Entre e celebridades Giorgio Iness em Los Angeles, to híbrido, que combin ucy Nelles levará para o reso ticas de loga que promovem dade de Nayarit, um workshop es de ervas, ficará a cargo de nã. Os hotêis também oferecerão próprio filtro de sonhos, itividades holísticas para que s a mais. Informações e

PROPRIEDADES DA

PARK TOWER TERÁ NA FLÓRIDA

ent estrategicamente posici Lauderdale, o ONE Park Tower es-L'autoridate, o UNE Park Tower est, se das badaladas Bay Harbor Island o SoLé Mia, uma comunidade wencional ao propor um conceito fadeira "cidade dentro da cidade". ola dentro da própria comunidade ndas da Elite International Realty perfil de compradores. "Pessoa lhedor que equilibre a tranquilidade vida tem nara oferener" afirmo

気がる。室内にはテレビも、アラーム 、さらに密造料にはグルメな朝食やミニ 合まれている。だから滞在中、お財務を

たようなクリフハウスは、ペッドからガラ スタブを設置し、ツリーハウスはペッドに

STAY&TRAVEL

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LEGEND COLLECTION – SOCIAL MEDIA FOCUS

- **503 posts** spotlighting Legend Collection properties across social media channels (Instagram, TikTok, Facebook, X, LinkedIn, WeChat, Little Redbook, Weibo)
- Organized and hosted a Legend Collection wellness intimate content creator event at Casa del Mar and Shutters on the Beach (@LaxtoLuxury (301k on IG, 1M on TikTok), @EricReubens (449k), @TiffPenguin (359k), @LiveLikeItsTheWknd (135k)
- Partnered with **eight content global content creators** on an individual basis to showcase Legend Collection properties in exchange for content and assets:
 - o @TheBlondeFlamingo (104k) & @Mgypsea (41.9k) Grand Hotel Tremezzo
 - o @GoAnnieWhere (546k) The Londoner
 - o @Kyoko1903 (616k) The New Otani Tokyo "Executive House Zen"
 - @MarinaComes (280k) Hotel Serras, Monument Hotel
 - $\circ @$ Hey_Davina (229k) The Dominick
 - $\circ~$ @Fengtongxue (2.13 million+ followers) The Fullerton Hotel Singapore
 - @LULU's Travel Dairy (2.05 million+ followers) Passalacqua, 7132 Hotel, Grand Hotel Son Net, The Leela Palace Jaipur, Sommerro, Le Logis, The Alpina Gstaad, Iniala Harbour House & Residences, Baccarat Hotel New York, The Mark, The Dominick
- Organize and host two Legend Collection Content Creator FAM trips for U.S./U.K. influencers to create impactful content:
 - Upcoming: Legendary South Carolina Exploration
 - Upcoming: Legendary The Leela Palace Trail

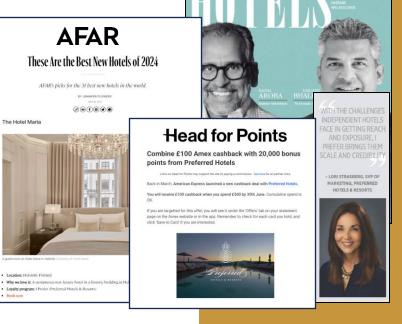






- **87 stories placed globally** impacting key consumer audiences.
- Saturated target publications with **continuous coverage**, including *Head for Points, Award Wallet, Rewards Canada, The Points Guy* and *AFAR*.
- USA Today 10Best Readers' Choice 2024 Best Hotel Loyalty Program on ballot
- U.S. News & World Report deskside appointment to share recent program enhancements ahead of annual Best Travel Reward Program rankings for 2024



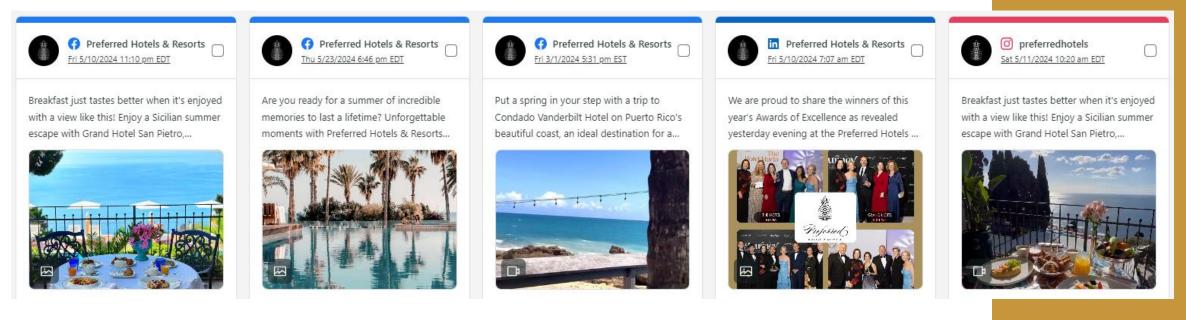




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- Social media posts have supported a range of topics including the relaunch of Unforgettable Moments, I Prefer spring offer, and regional/specific destination offers
- Generated 321,886 impressions, 7% engagement rate, 23,968 engagements on global channels to date

Top performing posts:





MEMBER SUPPORT

- **176 million + global impressions** announcing quarterly new members
- **35+ brand orientation calls**, in person-site visits and strategy meetings executed with new and existing members
- **80+ individual media visits** secured and presented to member hotels across our portfolio





MEMBER SUPPORT

- Member hotel **award recognitions** amplified through global press releases announcing winners of key industry awards, including:
 - $\circ~$ Forbes Travel Guide Star Awards
 - \circ Travel + Leisure World's Best Awards
 - Conde Nast Traveler Readers' Choice Awards (upcoming)



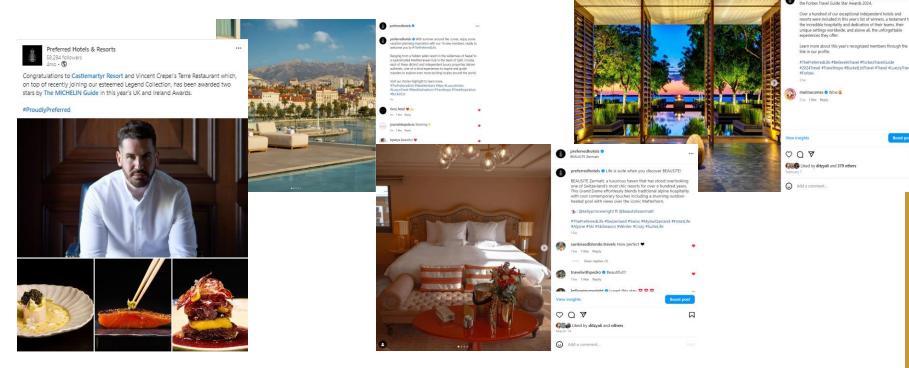






Preferred Hotels & Resorts | 2024 PR & Social Media Mid-Year Report MEMBER SUPPORT – SOCIAL MEDIA FOCUS

- Social media support of quarterly new member announcements
- Individual spotlight posts on LinkedIn introducing each new member
- 23 individual influencer visits secured and presented to member hotels (including global and China)
- Member hotelier award support across channels



Preferred Hotels & Resort 58,294 followers 4mo - 🕥

dhotels 🗢 We are delighted to celebrate the

Please join us in welcoming 13 new member properties to the Preferred Life!

Ranging from an opulent Sicilian resort boasting old world charm, to an Argentinian vineyard retreat at the foot of the Andes Mountains, each of these distinct properties offers a host of memorable guest experiences to inspire travelers as they embark on new adventures across the world in 2024 and beyond.

Our latest members to join us include: Almar Glardino di Costana (Mazara del Valio, Italy), Azul Hotel & Retrest (Guanacaste, Costa Rica), Camp Creek Imn (Iniet Besch, Pioria, United States), The Editory Boulevard Aliados Potro (Potro, Portuga)), Entre Cielos Wine & Weliness Hotel (Mendoza, Argentina), Grand Hotel Djibioho (Cludad de I aza, Equatoria) Clunea), Tembo Barceina (Barcelona, Sani), Catalonia Barsig de Gracia (Barceiona, Sani), Catalonia Las Cortes (Madrid, Spain), Hote Catalonia Bonda (Ronda, Spain), Hotel Catalonia Danosti (San Sebastida, Spain), Catalonia Santo Domingo (Santo Domingo, Dominican Republic), Solde Residences Toronto (Toronto), Canada).

Learn more: https://bit.ly/48l0vuw #ProudlyPreferred





Preferred Hotels & Resorts | 2024 PR & Social Media Mid-Year Report GLOBAL MEDIA EVENTS

Planned and executed media events in key markets, providing hotel members with opportunities for exposure and engagement with top-tier journalists, including:

- São Paulo
 - **7 hoteliers** representing 4 member properties from our South America portfolio including new member properties, Pulso Hotel and Fera Palace Hotel
 - 14 journalists from Brazil's top-tier outlets including Hotelier News, BrasilTuris, Mercado & Eventos, Diário do Turismo, Forbes Brazil, Estadão, and Top Destinos.
- New York City
 - **18 hoteliers** representing **Legend Collection + New Openings** from 7 different countries ranging from Ireland to Italy, Jamaica to Spain, U.K. and the U.S.
 - **32 media attendees** from top-tier publications such as *Travel + Leisure*, *Forbes*, *Condé Nast Traveler*, *Forbes*, *Town & Country*, *Vanity Fair*, and *Travel Weekly*.
- London
 - **10 hoteliers** from nine countries, including eight Legend properties
 - **23 top-tier editors and freelance journalists** representing key consumer travel, luxury lifestyle, and trade media outlets, such as *Conde Nast Traveller, The Points Guy, TTG Luxury, Aspire by Travel Weekly, Forbes, Robb Report, TTG.*









Preferred Hotels & Resorts | 2024 PR & Social Media Mid-Year Report GLOBAL MEDIA EVENTS (continued)

• Australia

- **7 representatives** from Preferred Hotels & Resorts and The Fullerton Hotel Sydney
- **10 media attendees** including Sydney Morning Herald, The Daily Mail, Travel Daily, Karryon, Travel Weekly Australia, and Luxury Travel Magazine.
- Singapore
 - **7 representatives** from Preferred Hotels & Resorts and Artyzen Singapore
 - **11 media attendees** including *The Straits Times, Singapore Tatler, TimeOut, TTG Asia, MediaCorp News/Radio,* and *SilverKris Magazine by Singapore Airlines.*





GLOBAL CONFERENCE 2024

- **3 A-list journalists secured to attend and speak in the Luxury Media Panel**: Liz Cantrell ٠ (Travel + Leisure), Christina Jelski (Travel Weekly), and Eloise Hanson (Boutique Hotel News)
- **Six media placements** garnered on *Boutique Hotel News, Travel Weekly*, and *GirlAhead* reaching ٠ 784k+ industry professionals with a corresponding advertising value of \$11,775
- Global distribution of 2024 Awards of Excellence and GIFTTS Pineapple Award Winners press release ٠ resulting in **180 editorial placements** impacting 468M readers and ad equivalent of \$84.2 million
- **11 posts** shared on LinkedIn in the lead up, during, and post conference with 62,554 total impressions ٠ and 13,003 engagements

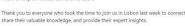












The closing gala dinner was the perfect finishing note, a glittering occasion that celebrated the incredible success stories from among our global portfolio of independent hotels. Congratulations to all our winners once again





eferred Hotels & Resort 0

It was also a pleasure to announce and celebrate the hotels recognized by the GIFTTS Pineapple Awards this evening.











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It's finally here! Our 2024 Global Conference has begun and we cannot wait to share more highlights throughout the week.

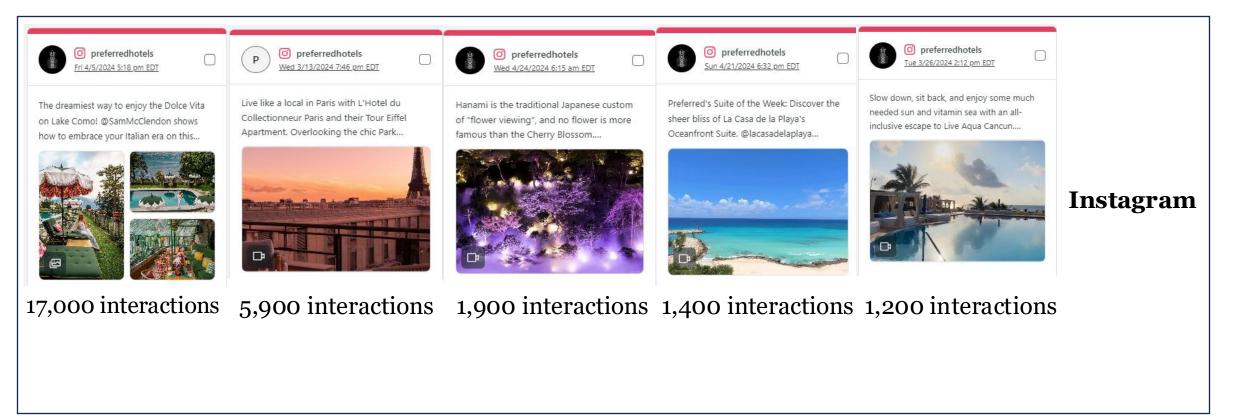
This year's conference sets a new record for us with over 350 in attendance, epresenting more than 125 hotels from over 25 countries. Thank you to everyone ney to be with us.

SOCIAL MEDIA





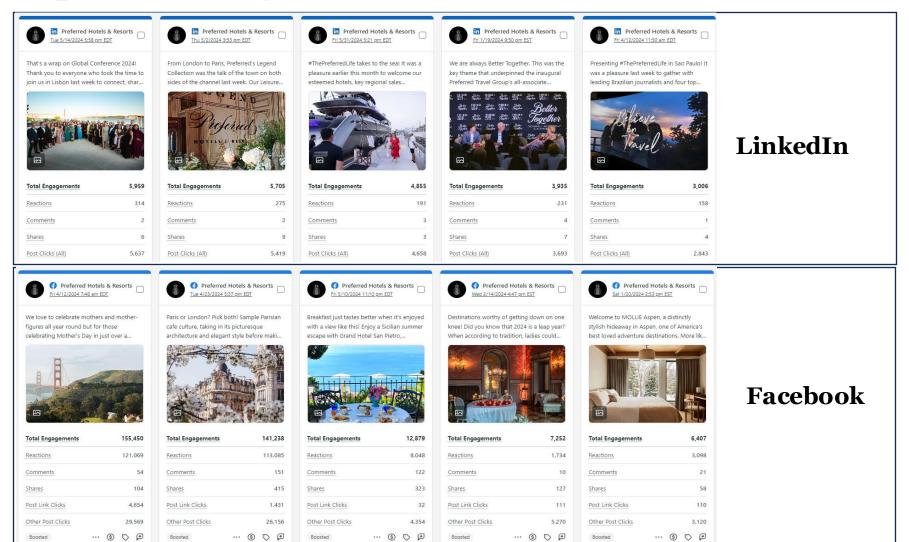
Top Performing Posts (by channel, based on engagements)



HOTELS & RESOR



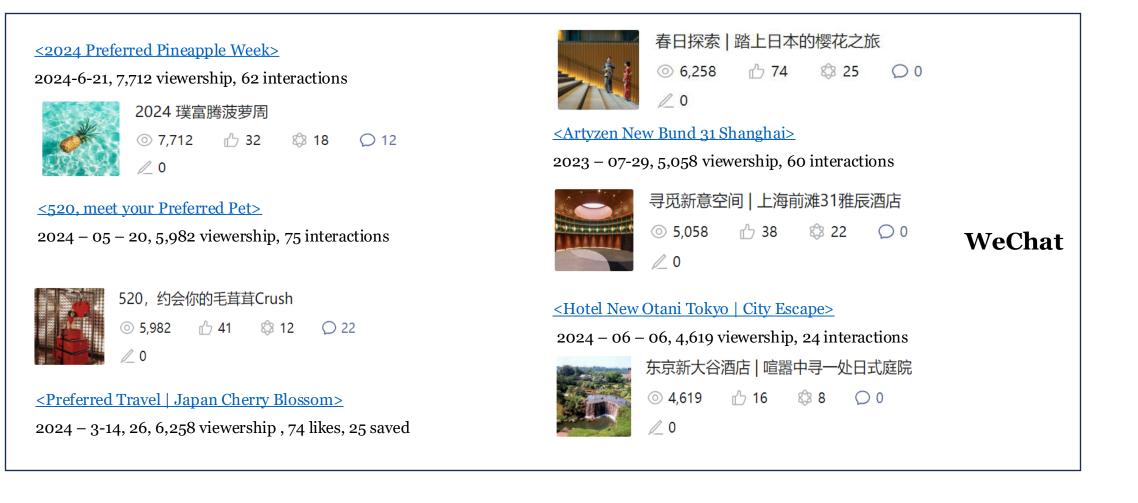
Top Performing Posts (by channel, based on engagements)



HOTELS & RESORTS



Top Performing Posts (by channel, based on engagements)





Top Performing Posts (by channel, based on engagements)





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AN ARCTING



PREFERRED PINEAPPLE WEEK (June 21 – 28)

The social media team led a robust global campaign to celebrate Preferred Pineapple Week 2024, incorporating five city guides to top Legend Collection hotel cities – London, Barcelona, Tokyo, Singapore, New York, some of which were reviewed by influencers. Additional week-long content shared according to key hospitality themes including F&B, pets, cocktails and wellness. All supported with dedicated story templates and assets generated by the brand creative team.

Results: 371 posts shared by PHR and our members (not inc. stories)

- **50,320 engagements** with PHR and wider partners' content
- 7.6M+ impressions
- \circ 146 properties engaged in the campaign
- **7,517 new followers** globally across all channels
- 3 influencers hosted at 4 Legend Collection properties: (The Dominick, Hotel Serras, Monument Hotel, Hotel New Otani Tokyo "Executive House Zen") + 2 key KOL partnerships
- o influencers supported the campaign in China on Weibo and WeChat
- Associate competition run over the week to encourage engagement from our teams
- Over 1,000 entries into consumer sweepstakes run over the week to win a two-night stay at the winner's choice of Legend Collection property in either London, New York, Barcelona, Tokyo or Singapore



Believe Vravel

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HOTELS & RESORTS