

One Less Thing to Worry About – White Glove RFP Concierge Services



85% ACCEPTANCE RATIO



EXCLUSIVE ACCESS TO INDUSTRY
LEADING SOFTWARE WITH LANYON



1200+ CORPORATE ACCOUNTS



A TEAM OF
GLOBAL SALES EXPERTS



We know times are tough. We're here to make them a little easier.

Let our team of RFP experts help you increase revenue and simplify processing as you navigate a post-pandemic world. Sign up for Preferred Hotels & Resorts' RFP Program and take advantage of our suite of concierge and rate loading services and experts. We ensure your RFP submissions are streamlined, strategically targeted, and highly effective in this unprecedented situation and beyond.

WHAT WE DO

We leverage our global sales team and their close relationships to global travel management companies and consortia partners to help you build a compelling hotel bid profile designed to improve response rates from key corporate prospects and increase your chance of acceptance into their programs.

BENEFITS OF THE RFP PROGRAM

Optimizing Your Resources

Our team will work quickly and efficiently so you can focus on the frontline.

Increased Revenue

Access a \$400 million market opportunity and 36,000 successful RFP bids (in 2019).

New Opportunities

Our team of experts provide broad access to over 1,200+ corporate account opportunities across multiple industry verticals and regions of the world.

OUTSOURCE TO OUR EXPERTS

Concierge Services - from \$750

A personal administrator is assigned to manage everything on your behalf including responding to bids and enforcing deadlines. It's that simple.

Rate Loading Services - from \$750

Our team of experts will load rates directly into SynXis CR Control Center on your behalf, perfect for hotels operating with limited staff.

Optimization of Bidding Success

Receive expert recommendations on bidding partners and access to a Global Sales Team who will assist in the RFP nomination process.

Improved Visibility

Gain access to Travel Management Companies, Travel Consortia, and Travel Marketing Groups such as *American Express*, *ABC Global Services*, and *Virtuoso*, respectively.

SUBSCRIBE TODAY

Let our suite of Concierge Services manage your RFPs, giving you the freedom to focus on a successful rebound.



FOR MORE INFORMATION

PreferredNet.net

Or Contact

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